

Balboa Tennis Club Board of Directors Meeting Minutes

June 15, 2021

Meeting called to order at 6:55 p.m. Appetizers hosted by Ruben Carriedo

Attendees: Janene Christopher, Gary Smith, Michelle Ford, Ruben Carriedo, M.A. Hillier (via Zoom) and Colleen Clery Ferrell.

Minutes Approval: The May 2021 Board Meeting Minutes and absences of Todd Linke/ Andrew Macfarlane were approved. **MMSC**

Guest Presentation - None

President's Comments (Janene Christopher) BTC currently possess the original photos of the venerable Harper Ink Tennis Tournament. Janene has them on a zip drive. She spent a great amount of time converting the photos to digital. David Gill - current President of the Greater San Diego City Tennis Council - would like a copy of the originals as he is putting together a historical compilation on Morley Field Tennis. The Board decided the originals should stay at Balboa Tennis Club and David can receive a copy. **MMSC**

Club Director's Report (Colleen Clery Ferrell)

- A. National Open Review and Comments** - Tournament entries were down due to the pandemic, yet overall matches were excellent and of high quality overall. Financials from the tournament will be available in July.
- B. July 31 Celebration of Mario Moreano at BTC** - SDCTUA involvement - The umpires purchased a new umpire chair and are having a gathering to celebrate Mario during the BTC Open. More details forthcoming.
- C. 16-18 Girl's Nationals** - Tournament committee is requesting a total of six days from BTC for the tournament due to the loss of alternate venues. **MMSC**
- D. Daily Log Notes and Membership Totals and Court usage** - Membership is at 1622 with an overall court usage rate for the month of March at 78%. Membership cap for BTC is at 1625.

Committee Reports

Budget and Finance (Colleen)

- **Club Finances** - There is \$122,751 in the bank at the end of May 2021. Board designated reserves stand at \$50k. Daily permits are high due to the lack of new memberships and tennis still being very popular post pandemic. Memberships are steady with current members paying dues promptly. Expenses are in line this month. Directors & Officers insurance was the main expense along with landscaping tree replacement. Overall net income finished at \$10,223. YTD, daily permits and

memberships account for the majority of income. The bottom line shows the Club with a positive gain of \$12,985. It's difficult to compare with 2020 as the pandemic and club closing for 2½ months skewed the numbers, yet overall, the club is on a good path financially at this point for 2021. New membership increase of 7% will begin July 1. The Club will gain approximately 24k in additional funds to finance the resurfacing of courts 13 & 14 and possibly the stadium in November 2021.

- **Facilities**

All projects for the year have been completed aside from scheduled court resurfacing in November. Favorable reviews have been received regarding the new blue canopy.

- **Constitution and Bylaws**

Andrew is working on verbiage for BTC Board members to have staggered terms and bylaws change. He is absent from this meeting. Colleen will contact Andrew to acquire information so the Board can move forward with this issue and prepare for the upcoming election.

- **Employment and Personnel** - none

- **Ethics** - none

Contract and Lease

- **Cafe** - National Open players and staff were very impressed with food from the Cafe and complimentary voucher. Board members agreed the edges of the new lunch bar need to have bumpers installed. Colleen will pass on this recommendation to Guillermo Sanchez.
- **Griffin Tennis** - Geoff Griffin will be the Tournament Director for the BTC Open and the BTC Junior. The format for the BTC Junior is now a round robin and will only last for 2 days.

Other

- **Newsletter** - Next edition December 2021.
- **Website** - none
- **Advertising** - none
- **Fundraising** - none

Unfinished Business

- **Double Booking and No Shows** - The Reservation Staff is tracking all double booking and no shows on a daily basis. The board asked Colleen to send out a stern email to the offenders in an effort to cut down on this continual abuse of the booking system.
- **Recent Trend in membership bookings** - Several members arranged their own private leagues on the BTC courts during the pandemic. This also accounts for double bookings because they use different names and book blocks of courts for singles and doubles leagues. Since so many courts are being blocked for these "underground leagues," this hurts the chances of getting USTA and WTT leagues started again at BTC. Organizers of these leagues will be notified.

New Business

- **Location of St. Augustine winning banner in Clubhouse** - Hanging of the banner was approved. Exact location TBD. **MMSC**
- **Retirement of City District Manager** - Susan Mendoza has been the DM for BTC the last 15 years. She worked closely with the Club and was a great supporter. Colleen attended her going away party. Still waiting to find out her replacement.
- **Member Complaint Regarding Junior/Student Membership Increase** - A junior member's parent was upset about having to pay an increase for privilege of using the reservation system. The Board decided there would be no "Grandfathering in" for junior members who needed to be student members at a higher price in order to use the reservation booking system. **MMSC**

Adjournment: 8:35 p.m.

The next board meeting will be July 20, 2021