

**Balboa Tennis Club Board of Directors Meeting Minutes
June 20, 2023**

Meeting called to order at 6:35 p.m. by President Gary Smith

Attendees: Gary Smith, Michelle Ford, M.A. Hillier, Andrew Macfarlane, Maegen Demko and Colleen Clery Ferrell.

Minutes Approval - Todd Linke and Mario Suarez were absent from the meeting. The May 2023 Minutes and the board member absentees were approved. Motion made by Maegen and seconded by Michelle. MMSC

Guest Presentations - none

President's Comments - (Gary Smith) He thanked the Board for the "wonderful" fundraiser and reported that Ivan has been very positive overall. He received a call from Nitin Varma saying that a crew from Tennis Channel will be coming to San Diego for three days to do a story on Ivan. Michelle commented that if the story goes nationwide, she will open up another GoFundMe. "They (the public) need to see how he is living." Gary stated that more details regarding the actual accident involving Ivan are emerging.

Club Director's Report (Colleen Clery Ferrell):

- A. Transition of phone lines from AT&T to Verizon - Phone lines and internet at Reservations Office are now through Verizon for better service.**
- B. Memorial for Gino Grieco - Legacy Fund - A group of club members are organizing a Celebration of Life for Gino. They were wondering if the Club has "Legacy Funds" available to help finance the service. The answer is no.**
- C. National Open Recap - Numbers overall will be down due to a competitive tournament run by SCTA at the same time that offers 15K prize money. Michelle inquired whether there is an option to move the tournament to another week. SoCal is now running these bigger money tournaments for five continuous weeks during the summer. Hiromi and Colleen will explore options for 2024.**

- D. SUP with City - BTC is one of four clubs who are currently under a Special Use Permit with the City through 2025. The District Attorney's office is considering adding an amendment to the current permit instead of having to go through the entire process again. Andrew commented that the current SUP has a 30 day termination option from either side.**
- E. First Aid/CPR Class - Upcoming class on July 6 has openings for Board Members if they are interested.**
- F. Membership Totals - Total Membership: 1595, Waiting List: 371, Court Usage: 77%**

Committee Reports

A. Budget and Finance (Colleen)

- There is \$231,891 in the bank. For the month of May, court rental was up due to fees received from the CIF High School Championships. Memberships were up slightly (+\$1900). Expenses were elevated because the Club paid for most of the 100 Year Anniversary celebration. Year to Date (YTD), Memberships continue to be strong +\$13k and overall income is up +\$19,950. The months of June - August will produce more tournament and court rental income to boost overall totals. The budget is currently at 50% of year end totals and on target.

B. Facilities - The Friends of Gino Grieco are raising funds to purchase a bench in his honor.

C. Constitution and Bylaws - none

D. Employment and Personnel - Timur Sabirov and Andy Wickersham have both been great "tech saavy" additions to the BTC staff.

E. Ethics - none

Contract and Lease

- **Cafe - none**
- **HJKventure - Financial statements were submitted and will be discussed in Executive Session.**
- **Newsletter - October 2023**
- **Website - none**
- **Advertising - none**

- **Fundraising - none**

Unfinished Business

- **Raffle Recap - \$31,055.23 raised for Ivan Smith. \$15,350 from the SCTA and \$15,217 from BTC fundraising. 264 people donated. President Gary Smith commented that M.A. Hillier did an “extraordinary job” with the fundraiser overall.**
- **No Shows for YourCourts - The Board agreed with Maegen’s suggestion to keep enforcing the penalties for members who No Show three times in a month.**
- **No Shows for Board Members - M.A. put together a chart of Board Member absences as she thought the meeting agenda was also covering this issue. M.A. recommended the board members make a commitment to schedule their vacations around meeting dates unless of an emergency or illness. She also suggested the absent members listen to the meeting by Zoom or facetime if possible. Maegen agreed to provide Zoom when requested.**

New Business

- **Leagues at BTC - USTA coordinator requesting more leagues at BTC. Colleen explained the need for balance between groups requesting blocked courts. The Board agreed to support this policy.**

Adjournment - 7:48 p.m. Next Meeting is July 18, 2023