Balboa Tennis Club Board of Directors Meeting Minutes May 17, 2022

Meeting called to order at 6:35 p.m. by President Gary Smith

<u>Attendees</u>: Gary Smith, Todd Linke, Andrew Macfarlane, Maegen Demko, Mario Suarez, M.A. Hillier by Zoom and Colleen Clery Ferrell. Michelle Ford was absent.

<u>Minutes Approval</u>: The Board Meeting Minutes from 4/17 and the absence were approved. A motion was made by Maegen and seconded by M.A. MMSC

<u>Guest Presentations</u> - Jose Gonzalez asked the Board if they had read the two letters he sent to them. He explained to the Board that he believed there was nothing wrong with showing up to the Challenge Court in the morning and warming up with whomever was on there at the time. He also questioned why he was given a warning about playing on the Challenge Court without a ticket and the other two players who also didn't have tickets were not singled out. He feels like he is being targeted and requested that his "first strike" for verbal insubordination be eliminated. He asked for better control of the Challenge Court and a review of the rules as Jose feels, "the rules do not reflect the reality."

<u>President's Comments</u> (Gary Smith) He spoke briefly about his son Ivan's condition and pledged to stay committed to his position as President of the Club.

<u>Club Director's Report</u> (Colleen Clery Ferrell)

- <u>Hud Collins Passing and Service</u> Hud was a long time member of BTC. His wife Dali is requesting to have a gathering at the Club in his honor on June 25. Approved.
- <u>Special Use Permit with the City of San Diego</u> Additional insurance was requested before final signatures could be made.

• <u>Daily Log Notes/Membership Totals/Waiting List/Court usage</u> Membership is at 1590. The waiting list is over 300. Overall court usage rate for the month of April is 70%.

Committee Reports

- Budget and Finance (Colleen)
 - A. There is \$197,055 in the bank at the end of April 2022, with \$50,000 set aside for reserves. Michelle requested that the reserves be increased to \$100,000. A motion was made by Todd and seconded by Mario. MMSC.
 - B. Daily permit sales continue to be high as the demand for tennis playing exists and many of these people purchasing daily permits are on the waiting list in anticipation of purchasing a membership.
 - C. Net income for April finished \$5,000 above 2021. On the expense side, the Club needed to purchase additional nets and court supplies for \$1,600 and utilities were up \$1,000. Colleen will check with Jason Hom from the Club to see if BTC can get back on a recreation rate for lights.
 - D. The Board concluded the elevated SDG&E rates may be related to basic cost of living increase. April is historically not an income producing month as there was a \$6,310 loss, close to \$600 more than 2021. YTD the Club is still up \$10,088.
- Facilities
 - A. <u>Roof Update</u> Due to the City involvement, the price for the new roof will probably triple as will the time it takes to finish the project. Colleen met with the City officials to go over the scope of work, right of entry and prevailing wage regulations. All the correct steps are being taken for City approval to get the project completed.
 - B. <u>Stadium Pressure Wash</u> The area that was cleaned came out incredibly clean to the point where it makes the rest of the stadium stairs look dirty. The Board decided to wait on finishing the project.
- Constitution and Bylaws none

- <u>Employment and Personnel</u> Waiting on the signed Special Use Permit from the City to begin the contract for HJKventure and Route 6 Cafe.
- Ethics none

Contract and Lease

- <u>Cafe</u> none
- <u>HJKventure</u> Pro Shop construction is ongoing. Opening date is pending completion of the Pro Shop.

<u>Other</u>

- <u>Newsletter</u> Publishing projected date October 2022
- <u>Website</u> Jeff Anderson has taken over as the website tech and is doing a great job.
- <u>Advertising</u> The fundraiser for Ivan Smith continues with GoFundMe and private donations. Tennis Pro Brandon Nakashima, a long time friend of Ivan, is making a special appearance at Tennis Fest this year in honor of Ivan.
- <u>Fundraising</u> Sponsorship for the National Open is ongoing with the sale of banners, ad space on the tournament t-shirts and website.

Unfinished Business

• <u>BTC Backboard wall</u> - Resurfacing plans have been changed to include patching the cracks and basic painting of the surface and wall. Date for work yet to be determined. The Board would like the rocks behind the north facing backboard area to be replaced by pavers. More details at the next meeting.

New Business

• <u>US Open Tickets to Celebrate BTC 100 year Anniversary</u> - M.A. was able to secure two tickets on Sunday of the tournament in the President's Suite through the SCTA President Trevor Kronneman. With her own funds, M.A. purchased two additional tickets for Saturday and Monday at \$600 each. Now it's the Board's job to figure out hotel and airfare as part of this bonus package to offer some lucky member. M.A. is asking the Board to come up with ideas for the next meeting on how we will celebrate BTC's 100th year anniversary which begins June 19.

- <u>Girl's 16/18 Nationals in August</u> BTC will host part of the national tournament August 6-10. The Board approved of the tournament being played at BTC.
- <u>Ball Recycling Program</u> The Club has agreed to pay the \$600 annual fee to continue the tennis ball recycling program.
- <u>Physical Therapist Inquiry</u> BTC Member Adam Krause would like to organize a strengthening class at BTC that is specific to tennis. The Board needs more information on where, when and what type of equipment would be involved. Adam would also like to set up a tent on BTC premises to see patients. The Board recommended the grassy area in front of courts 1-4 where other personal trainers work their businesses.

Adjournment - 8:07 p.m. The next board meeting will be June 21, 2022