

**Balboa Tennis Club Board of Directors Meeting Minutes
November 21, 2023**

Meeting called to order at 6:35 p.m. by President Gary Smith

Attendees: Gary Smith, Michelle Ford, Mario Suarez, Andrew Macfarlane, Maegen Demko and Colleen Clery Ferrell. M.A. Hillier attended the meeting via telephone. Todd Linke was absent.

**Minutes and Absence Approval - A motion was made to approve the October 2023 Minutes by Mario and seconded by M.A. MMSC
A motion to approve the board meeting absence was made by Mario and seconded by Andrew. MMSC**

Guest Speakers - Recently elected Board member Angie Crawford stopped in at the meeting to introduce herself. She said she loves tennis and has found the sport very addicting. "I'm always excited to be a part of an organization to promote a sport I love. BTC is a great club." Angie moved here from Washington not too long ago, where she was born and raised. The other newly elected Board member Dr. Hamori stopped by the meeting to introduce himself. He is a lifelong tennis player who goes by the name of Charlie. He was raised in Indiana, attended Stanford for undergraduate studies and went to medical school in San Diego. He had been out of tennis for awhile while raising a family, yet is now back in league play. He is on several medical boards and after seeing the email about the election, he decided to offer his services.

President's Comments - (Gary Smith) He is very happy to see the people who were elected. He said it was a good decision by the membership. "Together as a team, I have a lot of confidence that we will make the right decisions."

Club Director's Report (Colleen Clery Ferrell):

- A. Windscreen Cutting on Courts 5&6, 15&16 - Approved for better viewing. Motion made by Michelle and seconded by Maegen. MMSC**

- B. National Open 2024 - Entry fees to be increased to cover escalating costs, especially to cover a full time trainer, which is mandatory at national tournaments.**
- C. Turkey Shoot Tournament and Social Recap - Due to timing constraints, the tournament became hectic at the end due to the social taking over at the 3:00 cutoff time. Overall a good experience for players in both events according to post event reviews.**
- D. Membership Totals - Total Membership: 1645
Waiting List: 244, Court Usage: 77%**

Committee Reports

A. Budget and Finance (Colleen)

- **The Club has \$251,401 in the bank at month end. A total of \$100,000 is Board designated. Court rental was up \$1655 with San Diego Tennis Federation tournaments and Senior Games both renting space. Memberships remain steady. Tournament income from the SD Metro was up \$3440 over 2022. Expenses were high for maintenance and repair due to plumbing issues in the clubhouse restrooms. Utilities continue to escalate with a \$2347 increase from SDG&E over last October. The replacement reserves covered the \$34,800 cost for resurfacing six courts, which was a budgeted item. The club made a profit of \$4359 for the month. The Profit and Loss by Class through October shows a \$17,609 gain for tournament income which is an increase of \$8000 over 2022, thanks in part to the efforts of Tournament Director Hiromi Sasano. Treasurer Michelle Ford approved the financial analysis.**

B. Facilities - The electrical outlet by court 18 that controls all the buildings' electricity was tampered with several months ago. The Club electrician fixed the outlet, which will restore balance to the SDG&E billing.

C. Constitution and Bylaws - The 2024-2025 BTC Board of Directors is now complete after the election. A total of 130 members voted to elect newcomers Angie Crawford and Dr. Charles Hamori to

the board. Incumbents Dr. Gary L. Smith and Andrew Macfarlane were also voted in by the membership.

D. Employment and Personnel - Health update on BTC employee - the surgery is complete and he is doing well.

E. Ethics - None

Contract and Lease

- **Cafe - none**
- **HJKventure - There was an incident involving a BTC Tennis Pro and a junior player. The Board was informed and will be kept abreast if the situation escalates for HJKventure.**

Other Issues

- **Website - none**

Unfinished Business

A. Dinner site for December meeting - The Board meeting will take place at Michelle's house beginning at 6:00 p.m. Then the Board will walk over to Puesto, a restaurant in the area, to celebrate a holiday dinner together.

New Business

- A. New Umpire Chairs for M.A.'s donation - Approved - A motion was made by Mario and seconded by Michelle - MMSC**
- B. Suggestion by Julia Gregory for Board Training in 2024 - Tabled until January 2024 meeting when new board members are present.**

Adjournment - 7:48 p.m. Executive Session to follow with Employee and Contractor reviews. Next board meeting is December 19, 2023.