

**Balboa Tennis Club Board of Directors Meeting Minutes
August 18, 2026**

Meeting called to order at 6:42 p.m. by President Gary Smith.

Attendees: Gary Smith, Andrew Macfarlane, Mario Suarez, Angie Crawford, Michael Massaro, Maegen Demko, Charles Hamori and Colleen Clery Ferrell.

Approve Minutes and Absences - A motion was made by Charles and seconded by Michael to approve the July 2026 Board Meeting Minutes. MMSC

President's Comments - (Gary Smith) He gave a report on BTC member Brad Hasper who has been ill, but is improving.

Club Director's Report (Colleen Clery Ferrell)

- A. Small Claim's Court** - BTC CPA Jere Batten will attend the hearing with the Club Director to defend the case against BTC by the former cleaning service.
- B. SD Metro Sponsorship** - The revenue from the banners hanging on courts 7 and 17, which used to go to the National Open, will now be directed to the SD Metro bottom line for tournament sponsorship.
- C. USTA Girls'16/18 National** - Tournament went well at BTC. Members were appreciative of the high quality of play. Club will net over \$10k in court revenue for five days of play at BTC.
- D. Membership Total** - 1,739 - cap of 1,750 / **Waiting List** - 86
Court Usage - 74%

Committee Reports

A. Budget and Finance (Colleen)

- The Club has \$233,427 in Wells Fargo Bank and \$196,900 in the US Bank account. For the month of July, court rental was up \$2,280 from the SDTF Tournament. Memberships were also higher this month at +\$6,700.

Tournament income is under when compared to 2025 because the National Open tournament is not being played here anymore. Overall a good month of profit at +\$4,493. As for expenses, additional scorecards and nets were purchased for the upcoming tournament season - \$3,328. Repair and maintenance were down with less plumbing issues -\$1,883. Property insurance costing \$16k accounted for the bottom line finishing at -\$5,624 for the month. YTD the Club is under 2025, but this is mostly due to the loss of revenue from the National Open. On the expense side, less repair and maintenance helps the bottom line -\$16k as compared to last year. Utilities are up +76k from last year. Bottom line - the Club is up in net income +\$34,731. Profit and Loss by Class shows the Club revenue for the 2026 Maureen Connolly Balboa Open at +\$1,788. Profit and Loss Budget vs. Actual should be at 58%. Revenue finished at 57% and expenses are slightly up over budget at 59%. Net income is within \$2,038 of that which was projected.

B. Facilities

- **Plumbing issue in the Clubhouse requiring hydro-jetting** - This has happened several times in the past. Plumber needed to jet out 200 feet through city sewer to clear the line.
- **New Safety Box behind court 18** - this will make it very difficult for anyone trying to break into the BTC electrical outlet.
- **Grass Cutting Curtailed by the City** - In and around the club, the City is no longer bringing in the big mowers. BTC landscape contractor is helping to pick up the slack.

C. Constitution and Bylaws - Board Member terms up at the end of 2026. Which will run for reelection? Maegen - yes, Mario - considering, Michael - no.

D. Employment and Personnel - none

E. Ethics - none

Contract and Lease

A. Route 6 Cafe - none

B. HJK Ventures - Requesting that tennis balls not be sold at the Reservations office during the hours that the Pro Shop is open - balls will only be sold at Reservations when the Pro Shop is closed.

Unfinished Business - none

New Business

- **City potentially replacing current Special Use Permits with a lease agreement - Just talk now at local club director meeting.**
- **League Update - Maegen spoke for new BTC League Coordinator Cynthia Herrera, who was unable to make the meeting. Cynthia will be making updates for the BTC website with current info, also adding the player agent form. She is currently finalizing the fall league season. Maegen said it has been an "easy handoff" to Cynthia, the new League Coordinator for BTC.**

Adjournment - 7:38 p.m

The Next Board Meeting - September 15, 2026