Balboa Tennis Club Board of Directors Meeting Minutes
September 15, 2026

Meeting called to order at 6:39 p.m. by President Gary Smith.

Attendees: Gary Smith, Andrew Macfarlane, Mario Suarez, Angie Crawford, Michael Massaro, Maegen Demko, Charles Hamori and Colleen Clery Ferrell.

Approve Minutes and Absences - A motion was made by Charles and seconded by Angie to approve the August 2026 Board Meeting Minutes. MMSC

Guest Speaker - Cynthia Herrera, the newly appointed BTC League Coordinator introduced herself to the Board. She spoke about her "love and respect" for BTC. Since she has been a League Coordinator for Peninsula Tennis Club, the transition to BTC has been smooth. Her next goal after getting the league teams settled is to update the information on the BTC website.

President's Comments - (Gary Smith) He spoke about the mismanaging issues Barnes Tennis Center is having with the City of San Diego, and hopes BTC keeps on track with city communications.

Club Director's Report (Colleen Clery Ferrell)

A. **Barnes Tennis Center in the News - As mentioned by the Club President, Barnes Tennis Center was on the front page of the SD Union-Tribune several times the past few weeks with allegations that they have not reported several businesses operating on the property and they resurfaced the parking lot without City permission. It was also noted in the paper that the salary of their CEO who is making $300,000 per year, exceeds all the wages combined of the Balboa Tennis Club employees.**
B. **Proposal to finish LED lights on courts 3&4 - These are the last lights on the upper courts that have not been converted to LED's. A proposal outlining details of the project was included in the member packet. The cost is $19,600. A motion was made**

to approve the expense by Angie and seconded by Charles. MMSC

C. **<u>Membership Total</u> - 1,750 - capped**
<u>Waiting List</u> - 153 - suspended
<u>Court Usage</u> - 76%

<u>Committee Reports</u>

A. **<u>Budget and Finance</u> (Colleen)**
- **The Club has $268,518 in Wells Fargo Bank and $194,105 in the US Bank account. For the month of August, court rental was down because the SDDTA event was recognized in August last year and will be in Sept. 2026 financials this year. Membership was up +15k with urgency to join before the deadline. Overall income up $7714 for August. For repair and maintenance under expenses, less issues this month compared to 2025 accounted for 9k less. Expense for reservation snacks will change moving forward as all ball sales will be done at the Pro Shop unless they are closed. Overall expenses were down 13k which is positive for the month, adding to a finish of +$12,940 for total income. YTD, The loss of the National Open tournament will affect the numbers throughout the year showing a loss in tournament income and all areas associated with the event. The final tally for the year through August shows an increase of $4872 over 2025. Budget to Actual should be at 66%. Total income comes in at 67.9%and expenses at 66.7%. Total income for the year is within $2014 of the amount budgeted overall.**

B. **<u>Facilities</u>**
- **<u>Resurfacing and Windscreen Schedule -</u> Courts 1-4 to be resurfaced 9/28 - 10/2, and south facing windscreens replaced. New windscreens for courts 5&6 have been ordered and paid for by member Renee Gregorio in honor of her mother Barbara Gregorio - long time member who passed away recently.**

- **Second Railing Request for Stadium - Member suggestion because currently there is only one railing on one side. Following up with the contractor.**
- **Scheduled Major Tree Trimming in October - The yellow jacaranda that spews leaves constantly on to courts 9&10 is scheduled to get cut back.**
- **Bench Mural in Ladies Room - Repainted by famous muralist Hanna Daly.**

C. Constitution and Bylaws - Board member terms for Maegen, Mario and Michael expire at the end of 2026. Maegen and Mario have elected to run again, along with four BTC members. The election will be held from November 1-22 and the voting will be electronic. The election committee consists of Betty Gillespie, Linda Milburn and Timur Sabirov. A motion was made by Mario to accept the Election Committee and voting dates, then seconded by Charles. MMSC

D. Employment and Personnel - Club Director in Italy 9/29-10/8

E. Ethics - The Tennis Director and a member reached an amicable resolution regarding the interaction that took place during a recent tournament; in any case, the board voted to issue a strike due to the member's conduct. MMSC

Contract and Lease

A. Route 6 Cafe - SDDTA using BTC courts for Hall of Fame inductions on Sept. 19. The Cafe waived exclusive rights to serve food for this event.

B. HJK Ventures - Possible expansion to a third club.

Unfinished Business - none
New Business - none

Adjournment - 7:41 p.m

The Next Board Meeting - October 20, 2026